

# INDIANA STEVE'S

## OUTDOOR CONSIGNMENT STORE

specializes in items that get families to enjoy the outdoors together. Whether that means fishing, hunting, camping, bicycling, grilling, golfing, or yard and home repair, Indiana Steve's could have just what you are looking for. And we're certainly the place to sell the good outdoor equipment that you no longer need or use. If there is outdoor equipment that Indiana Steve's can help you buy or sell, hike on in. We exist to support your interest in finding new and affordable ways for you and your family to benefit from being outside.

### What the heck is a Consignment?

The beauty of a consignment store for the buyer is that the prices are lower than at a retail store. The items are functionally sound but may be used or may have been liquidated from another store. There is also the thrill of the hunt for buyers; finding a good, usable item that will be enjoyed by you or your family for a good price stirs the blood of any good hunter-gatherer.

For the consignor (the person with stuff to sell), a consignment store offers an opportunity to sell good items that you don't really need or use anymore. You retain ownership, if you change your mind, but when it sells you have money toward an upgrade for your outdoor activity of choice. You also have more storage for the things you really need. It's win-win for everyone.

### I got stuff . . . Sign me up!

Well now, slow down there young fella. Indiana Steve's won't take just all kinds of junk. Items need to be mostly consistent with the store's mission (exceptions can be made), and the items have to be sellable. Indiana Steve's can't consign some things like fireworks and homemade food products, and we won't consign items that are too used to be of value (like that dented up canoe you got behind the barn). But if you have good equipment that could get people enjoying creation together we want to sell it for you.



### Here is what you need to do:

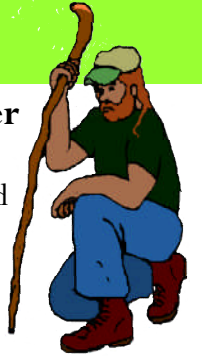
1. Clean your equipment and get it looking as good as it can. Clean items sell faster and make you more money.
2. Bring your things in to the store and get them all looked over and checked in.
3. Get an agreement signed listing the items and conditions of sale. Indiana Steve's typically consigns at a 50/50 rate, meaning you get half of whatever the items sell for.
4. Tell everyone you know about the store while you wait for your check.

Items are consigned for 90 days (three

months) at a time. Checks are written and mailed once a month to consignors who have earned more than \$25. Unsold items need to be picked up after the 90 days or they will be thrown to the coons without regard for the 50/50 consignment rate.

### The Backwoods Trader

When Indiana Steve's grandfather was a boy, people lived further apart but closer together. They made do with what they had or traded what they had for something they needed more. Neighbors knew who made the best bread, caught the most fish, or raised the best carrots, and they negotiated based on the value of the item, not just the value of the dollar. If Indiana Steve's can't sell what you have, it may not mean that it has no value, it may just need a more personal touch. Try posting it on the **Backwoods Trader Board**. \$1 will get you a 3x5" card on the board for 1 month. Say what you got and what you might be looking for. Who knows, you might make a sale, a trade, and maybe a new friend.



Without a rich heart,  
wealth is an ugly beggar.

~Ralph Waldo Emerson

### Store hours

9:30 am - 6:30 pm most days  
At least 7:00 am - 7:00 pm Saturdays  
Closed Sundays

### Indiana Steve's To-Do List:

- Start taking consignments in March
  - By appointment before the 18th
  - During store hours beginning the 19th
- Grand Opening April 1, 2009 (No foolin'!)
- Start carrying live bait once consignments are up and running smoothly
  - Begin promoting family-friendly archery
  - Recurve bows and equipment
  - Coaching archery in the fall
  - Indiana NASP tournament spring 2010
- Take orders for Gheenoe sales ASAP and make a run to FL to pick them up

# INDIANA STEVE'S

## OUTDOOR CONSIGNMENT STORE

602 South Huntington Street  
Syracuse, IN 46567

Phone: (574) 457-5255

IndianaSteves@Gmail.com

Website: www.IndianaSteves.com

This space intentionally left  
blank for postage or doodling



The waterways of Indiana have drawn traders and outdoorsmen to this area for as long as anyone can remember. Long before European fur traders followed the rivers and discovered these lakes, tribes of American natives had established trading routes that brought them here to share stories and to exchange what they had for what they needed.

As early settlers of the new state, Indiana Steve's forefathers lived downstream of Lake Tippecanoe about three days by raft (two days after spring thaw). They were proud of this land and the life a family could make and enjoy together, with a little creativity and work.

It is with that spirit that **Indiana Steve's Outdoor Consignment Store** commits to helping you enjoy this beautiful area, your family, and the opportunities to exchange what you have for what you need.

Helping families enjoy God's creation  
through sport, recreation and  
good stewardship